# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d)** OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): November 5, 2019

# Cinemark Holdings, Inc. (Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation)

accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

001-33401 (Commission File Number)

20-5490327 (IRS Employer Identification No.)

3900 Dallas Parkway, Plano, Texas 75093 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: 972.665.1000 N/A (Former Name or Former Address, if Changed Since Last Report)

	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
	Common Stock	CNK	NYSE
	eck the appropriate box below if the Form 8-K filing is i al Instruction A.2. below):	ntended to simultaneously satisfy the filing obligation	n of the registrant under any of the following provisions
	Written communications pursuant to Rule 425 unde	r the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under the	ne Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to Re	ule 14d-2(b) under the Exchange Act (17 CFR 240.14	4d-2(b))
	Pre-commencement communications pursuant to Ru	ule 13e-4(c) under the Exchange Act (17 CFR 240.13	se-4(c))
	check mark whether the registrant is an emerging grow of the Securities Exchange Act of 1934 (§240.12b-2 of	1 2	he Securities Act of 1933 (§230.405 of this chapter) or
Emerging g	growth company		
If an emerg	ging growth company, indicate by check mark if the regi	istrant has elected not to use the extended transition p	period for complying with any new or revised financial

#### Item 2.02Results of Operations and Financial Condition.

On November 5, 2019, we announced our financial results for the third quarter ended September 30, 2019. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

#### Item 7.01 Regulation FD Disclosure.

On November 5, 2019, we announced our financial results for the third quarter ended September 30, 2019. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

### Item 9.01Financial Statements and Exhibits.

(d) Exhibits.

Exhibit

No.

**Exhibit Description** 

99.1 Earnings press r

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

Earnings press release dated November 5, 2019.

The information furnished pursuant to Items 2.02 and 7.01 of this Current Report on Form 8-K, including the exhibits, shall not be deemed to be incorporated by reference into any of our filings with the SEC under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in any such filing, and shall not be deemed to be "filed" with the SEC under the Securities Exchange Act of 1934, as amended.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# CINEMARK HOLDINGS, INC.

By: Name: Title: /s/ Michael D. Cavalier

Michael D. Cavalier

Executive Vice President - General Counsel

Date: November 5, 2019



# CINEMARK HOLDINGS, INC. REPORTS RECORD GLOBAL REVENUES OF \$821.8 MILLION FOR THE THIRD QUARTER OF 2019

Plano, TX, November 5, 2019 – Cinemark Holdings, Inc. (NYSE: CNK), one of the largest motion picture exhibitors in the world, today reported results for the three and nine months ended September 30, 2019.

Cinemark Holdings, Inc.'s total revenues for the three months ended September 30, 2019 increased 9.0% to a record \$821.8 million from \$754.2 million for the three months ended September 30, 2018. For the three months ended September 30, 2019, admissions revenues increased 6.3% to \$454.5 million and concession revenues increased 9.6% to \$289.5 million. For the three months ended September 30, 2019, attendance increased 5.0% to 73.3 million patrons, average ticket price increased 1.1% to \$6.20 and concession revenues per patron increased 4.5% to \$3.95.

Net income attributable to Cinemark Holdings, Inc. for the three months ended September 30, 2019 was \$31.4 million compared to \$50.2 million for the three months ended September 30, 2019 was \$0.27 compared to \$0.43 for the three months ended September 30, 2018.

Adjusted EBITDA for the three months ended September 30, 2019 increased to \$169.8 million from \$168.4 million for the three months ended September 30, 2018. Reconciliations of non-GAAP financial measures are provided in the financial schedules accompanying this press release and at investors.cinemark.com.

"Our third quarter's record worldwide revenues were fueled by strength in both our domestic and international operations," stated Mark Zoradi, Cinemark's Chief Executive Officer. "In addition to the film content that resonated extremely well with our global audiences, we benefited from the continued focus and execution of our guest-oriented strategic priorities. We continue to believe the investments we are making to differentiate and enrich the overall entertainment experience we provide our guests will further position Cinemark for long-term success."

Cinemark Holdings, Inc.'s total revenues for the nine months ended September 30, 2019 increased 2.9% to \$2,494.3 million from \$2,423.2 million for the nine months ended September 30, 2018. For the nine months ended September 30, 2019, admissions revenues were \$1,371.1 million and concession revenues increased 6.6% to \$886.1 million. For the nine months ended September 30, 2019, attendance was 215.8 million patrons, average ticket price was \$6.35 and concession revenues per patron increased 6.2% to \$4.11.

Net income attributable to Cinemark Holdings, Inc. for the nine months ended September 30, 2019 was \$165.1 million compared to \$194.4 million for the nine months ended September 30, 2018. Diluted earnings per share for the nine months ended September 30, 2019 was \$1.41 compared to \$1.66 for the nine months ended September 30, 2018.

Adjusted EBITDA for the nine months ended September 30, 2019 was \$566.8 million compared to \$583.4 million for the nine months ended September 30, 2018. Reconciliations of non-GAAP financial measures are provided in the financial schedules accompanying this press release and at investors cinemark.com.

As of September 30, 2019, the Company's aggregate screen count was 6,082 and the Company had commitments to open seven new theatres and 63 screens during the remainder of 2019 and 22 new theatres and 214 screens subsequent to 2019.

#### Conference Call/Webcast - Today at 8:30 AM ET

**Telephone:** via 800-374-1346 or 706-679-3149 (for international callers).

Live Webcast/Replay: Available live at investors.cinemark.com. A replay will be available following the call and archived for a limited time.

#### About Cinemark Holdings, Inc.

Headquartered in Plano, TX, Cinemark (NYSE: CNK) is one of the largest and most influential movie theatre companies in the world. Cinemark's circuit, comprised of various brands that also include Century, Tinseltown and Rave, operates 548 theatres with 6,082 screens in 41 states domestically and 15 countries throughout South and Central America. Cinemark consistently provides an extraordinary guest experience from the initial ticket purchase to the closing credits, including Movie Club, the first U.S. exhibitor-launched subscription program; the highest Luxury Lounger recliner seat penetration among the major players; XD - the No. 1 exhibitor-brand premium large format; and expansive food and beverage options to further enhance the moviegoing experience. For more information go to https://investors.cinemark.com/

#### **Financial and Media Contact:**

Chanda Brashears - 972-665-1671 or cbrashears@cinemark.com

#### Forward-looking Statements

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1934, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The "forward-looking statements" include our current expectations, assumptions, estimates and projections about our business and our industry. They include statements relating to future revenues, expenses and profitability, the future development and expected growth of our business, projected capital expenditures, attendance at movies generally or in any of the markets in which we operate, the number or diversity of popular movies released and our ability to successfully license and exhibit popular films, national and international growth in our industry, competition from other exhibitors and alternative forms of entertainment and determinations in lawsuits in which we are defendants. You can identify forward-looking statements by the use of words such as "may," "should," "could," "estimates," "predicts," "potential," "continue," "anticipates," "believes," "plans," "expects," "future" and "intends" and similar expressions which are intended to identify forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. In evaluating forward-looking statements, you should carefully consider the risks and uncertainties described in the "Risk Factors" section or other sections in the Company's Annual Report on Form 10-K filed February 28, 2019. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements and risk factors. Forward-looking statements contained in this press release reflect our view only as of the date of this press release. We undertake no obligation, o

# Cinemark Holdings, Inc. Financial and Operating Summary (unaudited, in thousands, except per share amounts)

	Three Mon Septem		Nine Months Ended September 30,					
	2019	2018	2019		2018			
Statement of income data:	 	 						
Revenues								
Admissions	\$ 454,429	\$ 427,616	\$ 1,371,041	\$	1,389,110			
Concession	289,477	264,165	886,083		831,243			
Other	77,911	62,454	237,172		202,906			
Total revenues	 821,817	754,235	2,494,296		2,423,259			
Cost of operations								
Film rentals and advertising	254,911	230,121	759,693		758,242			
Concession supplies	51,573	42,720	157,361		134,577			
Salaries and wages	103,270	92,495	308,316		285,997			
Facility lease expense	87,436	80,592	262,529		243,873			
Utilities and other	123,877	112,832	357,210		337,866			
General and administrative expenses	44,702	38,299	127,002		123,714			
Depreciation and amortization	67,760	64,971	196,795		193,656			
Impairment of long-lived assets	27,304	1,641	45,382		5,020			
Loss on disposal of assets and other	2,453	7,826	8,057		28,666			
Total cost of operations	 763,286	 671,497	2,222,345		2,111,611			
Operating income	58,531	82,738	271,951		311,648			
Interest expense	(24,967)	(27,144)	(75,037)		(82,725)			
Loss on debt amendments and refinancing	_				(1,484)			
Interest income	3,903	2,761	10,062		7,861			
Foreign currency exchange loss	(4,406)	(3,126)	(4,785)		(6,947)			
Distributions from NCM	2,474	2,386	9,168		12,168			
Interest expense - NCM	(4,666)	(4,983)	(14,180)		(14,875)			
Equity in income of affiliates	 15,139	 14,158	33,982		29,208			
Income before income taxes	46,008	66,790	 231,161		254,854			
Income taxes	14,053	16,169	64,152		59,592			
Net income	\$ 31,955	\$ 50,621	\$ 167,009	\$	195,262			
Less: Net income attributable to noncontrolling interests	602	393	1,957		878			
Net income attributable to Cinemark Holdings, Inc.	\$ 31,353	\$ 50,228	\$ 165,052	\$	194,384			
Earnings per share attributable to Cinemark Holdings, Inc.'s common stockholders	 							
Basic	\$ 0.27	\$ 0.43	\$ 1.41	\$	1.66			
Diluted	\$ 0.27	\$ 0.43	\$ 1.41	\$	1.66			
Weighted average shares outstanding - Diluted	 116,600	 116,322	 116,577		116,288			

# Other Operating Data (unaudited, in thousands)

	Se	As of ptember 30, 2019	D	As of December 31, 2018
Balance sheet data:				
Cash and cash equivalents	\$	482,772	\$	426,222
Theatre properties and equipment, net	\$	1,682,401	\$	1,833,133
Total assets	\$	5,751,603	\$	4,481,838
Long-term debt, including current portion, net of unamortized debt issue costs	\$	1,779,647	\$	1,780,611
Equity	\$	1,496,451	\$	1,456,117

## **Segment Information**

(unaudited, in millions, except per patron data)

			Internationa	l Operating Seg	ment	t		Consolidated									
		Three Months Ended Constant September 30, September 30, Currency (1)									Three Mor Septem						
Revenues 2019				2018	% Change	2019	% 2019 2018 Change				% Change			2018		% Change	
Admissions revenues	\$	351.1	\$	333.3	5.3 %	\$ 103.4	\$	94.3	9.7 %	\$	114.7	21.6%	\$	454.5	\$	427.6	6.3 %
Concession revenues	\$	230.4	\$	207.9	10.8 %	\$ 59.1	\$	56.2	5.2 %	\$	65.4	16.4%	\$	289.5	\$	264.1	9.6 %
Other revenues	\$	51.5	\$	41.1	25.3 %	\$ 26.3	\$	21.4	22.9 %	\$	29.9	39.7 %	\$	77.8	\$	62.5	24.5%
Total revenues	\$	633.0	\$	582.3	8.7 %	\$ 188.8	\$	171.9	9.8 %	\$	210.0	22.2 %	\$	821.8	\$	754.2	9.0 %
Attendance		44.1		43.7	0.9 %	29.2		26.1	11.9 %					73.3		69.8	5.0 %
Average ticket price	\$	7.96	\$	7.63	4.3 %	\$ 3.54	\$	3.61	(1.9)%	\$	3.93	8.9 %	\$	6.20	\$	6.13	1.1 %
Concession revenues per patron	\$	5.22	\$	4.76	9.7 %	\$ 2.02	\$	2.15	(6.0)%	\$	2.24	4.2 %	\$	3.95	\$	3.78	4.5 %

	U.S. Operat Three Mo Septen	nths E	nded	 Inter	Three	al Operating S Months Ende eptember 30,	_	nt		Conso Three Mor Septem	nded	
							(	Constant Currency (1)				
Cost of Operations	2019		2018	2019		2018		2019		2018		
Film rentals and advertising	\$ 203.5	\$	185.1	\$ 51.4	\$	45.0	\$	57.1	\$	254.9	\$	230.1
Concession supplies	\$ 38.6	\$	31.2	\$ 12.9	\$	11.5	\$	14.4	\$	51.5	\$	42.7
Salaries and wages	\$ 83.2	\$	73.2	\$ 20.1	\$	19.3	\$	22.6	\$	103.3	\$	92.5
Facility lease expense	\$ 64.5	\$	61.1	\$ 22.9	\$	19.5	\$	24.8	\$	87.4	\$	80.6
Utilities and other	\$ 91.7	\$	83.0	\$ 32.2	\$	29.9	\$	36.0	\$	123.9	\$	112.9

				Internationa	l Operating Segi	ment					Cons	olidated				
		Ni	Nine Months Ended September 30, Currency (1)								e Months End	otember 30,				
Revenues	2019	2018	% Change		2019		2018	% Change		2019	% Change		2019		2018	% Change
Admissions revenues	\$ 1,066.9	\$ 1,091.5	(2.3)%	\$	304.2	\$	297.6	2.2 %	\$	357.3	20.1 %	\$	1,371.1	\$	1,389.1	(1.3)%
Concession revenues	\$ 704.7	\$ 661.3	6.6 %	\$	181.4	\$	169.9	6.8 %	\$	210.6	24.0%	\$	886.1	\$	831.2	6.6 %
Other revenues	\$ 159.2	\$ 134.9	18.0 %	\$	77.9	\$	68.0	14.6%	\$	94.2	38.5 %	\$	237.1	\$	202.9	16.9 %
Total revenues	\$ 1,930.8	\$ 1,887.7	2.3 %	\$	563.5	\$	535.5	5.2 %	\$	662.1	23.6%	\$	2,494.3	\$	2,423.2	2.9 %
Attendance	132.9	138.9	(4.3)%		82.9		75.8	9.4 %					215.8		214.7	0.5 %
Average ticket price	\$ 8.03	\$ 7.86	2.2 %	\$	3.67	\$	3.93	(6.6)%	\$	4.31	9.7 %	\$	6.35	\$	6.47	(1.9)%
Concession revenues per patron	\$ 5.30	\$ 4.76	11.3 %	\$	2.19	\$	2.24	(2.2)%	\$	2.54	13.4%	\$	4.11	\$	3.87	6.2 %

		U.S. Operat Nine Mon Septen	ths En	ded		Inter	Nine	al Operating Seg Months Ended eptember 30,	ment			Consol Nine Mon Septem	ded	
Cost of Operations		2019		2018		2019		2018	,	Constant Currency (1) 2019		2019		2018
<i>y</i> 1	Φ.		Φ.		Φ.		Φ.		0		Φ.		Φ.	
Film rentals and advertising	\$	610.3	\$	616.7	\$	149.4	\$	141.5	\$	175.6	\$	759.7	\$	758.2
Concession supplies	\$	117.6	\$	98.1	\$	39.7	\$	36.5	\$	46.2	\$	157.3	\$	134.6
Salaries and wages	\$	247.4	\$	224.3	\$	60.9	\$	61.7	\$	72.5	\$	308.3	\$	286.0
Facility lease expense	\$	194.1	\$	183.1	\$	68.4	\$	60.8	\$	77.8	\$	262.5	\$	243.9
Utilities and other	\$	260.8	\$	245.7	\$	96.4	\$	92.2	\$	113.8	\$	357.2	\$	337.9

<sup>(1)</sup> Constant currency amounts, which are non-GAAP measurements, were calculated using the average exchange rate for the corresponding month for 2018. We translate the results of our international operating segment from local currencies into U.S. dollars using currency rates in effect at different points in time in accordance with U.S. GAAP. Significant changes in foreign currency exchange rates from one period to the next can result in meaningful variations in reported results. We are providing constant currency amounts for our international operating segment to present a period-to-period comparison of business performance that excludes the impact of foreign currency fluctuations.

#### Other Segment Information

(unaudited, in thousands)

	Three Mon Septem				Nine Mon Septem		
	2019		2018		2019		2018
Adjusted EBITDA (1)							
U.S.	\$ 132,347	\$	132,652	\$	453,404	\$	476,907
International	 37,411		35,740		113,346		106,518
Total Adjusted EBITDA (1)	\$ 169,758	\$	168,392	\$	566,750	\$	583,425
Capital expenditures	 	_		_		_	
U.S.	\$ 50,679	\$	65,458	\$	148,609	\$	195,104
International	20,664		17,915		37,903		50,858
Total capital expenditures	\$ 71,343	\$	83,373	\$	186,512	\$	245,962

(1) Adjusted EBITDA represents net income before income taxes, depreciation and amortization expense and other items, as calculated below. Adjusted EBITDA is a non-GAAP financial measure commonly used in our industry and should not be construed as an alternative to net income as an indicator of operating performance or as an alternative to cash flow provided by operating activities as a measure of liquidity (as determined in accordance with GAAP). Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies. We have included Adjusted EBITDA because we believe it provides management and investors with additional information to measure our performance and liquidity, estimate our value and evaluate our ability to service debt. In addition, we use Adjusted EBITDA for incentive compensation purposes.

### Reconciliation of Adjusted EBITDA

(unaudited, in thousands)

		Three Mon Septem	 	Nine Mont Septeml		
		2019	2018	2019	2018	
Net income	\$	31,955	\$ 50,621	\$ 167,009	\$	195,262
Add (deduct):						
Income taxes		14,053	16,169	64,152		59,592
Interest expense (a)		24,967	27,144	75,037		82,725
Other income, net (b)		(9,970)	(8,810)	(25,079)		(15,247)
Loss on debt amendments and refinancing		_		_		1,484
Distributions from DCIP (c)		2,694	_	7,912		5,201
Other cash distributions from equity investees (d)		5,804	4,786	20,251		15,840
Depreciation and amortization (a)		67,760	64,971	196,795		193,656
Impairment of long-lived assets		27,304	1,641	45,382		5,020
Loss on disposal of assets and other		2,453	7,826	8,057		28,666
Non-cash rent (e)		(1,102)	_	(3,252)		_
Deferred lease expenses - theatres (a)(f)			216			(488)
Deferred lease expenses - projectors (a)(g)		_	(236)	_		(464)
Amortization of long-term prepaid rents (a)(f)		_	578	_		1,814
Share based awards compensation expense (h)		3,840	3,486	10,486		10,364
Adjusted EBITDA	\$	169,758	\$ 168,392	\$ 566,750	\$	583,425

- Amounts for the three and nine months ended September 30, 2019 were impacted by the adoption of ASC Topic 842 and the resulting change in the classification of certain of (a) the Company's leases.
- Includes loss on debt amendments and refinancing, interest income, foreign currency exchange loss, interest expense NCM and equity in income of affiliates. (b)
- (c)
- Cash distributions from DCIP, which were recorded as a reduction of the Company's investment in DCIP.

  Cash distributions received from equity investees, other than those from DCIP noted above, that were recorded as a reduction of the respective investment balances. (d)
- The adoption of ASC Topic 842 impacted how the Company amortizes lease related assets and liabilities such as deferred lease expenses, favorable and unfavorable (e) lease intangible assets, long-term prepaid rents and deferred lease incentives. Beginning January 1, 2019, these items are amortized to facility lease expense for theatre operating leases and utilities and other for equipment operating leases.
- (f) Non-cash expense included in facility lease expense.
- Non-cash expense included in utilities and other. (g) (h)
- Non-cash expense included in general and administrative expenses.